

CYBA Seminar
Yacht Sales & The Law XII
 Wednesday, June 3, 2009
 At the Bahia Corinthian Yacht Club
 1601 Bayside Drive, Corona del Mar, CA
A g e n d a

8:00 – 9:00 a.m.	<i>Registration and coffee</i>	CYBA Staff
9:00 – 9:10 a.m.	Welcoming remarks	Jack Buckley, CYBA President Farallone Yacht Sales, San Diego, CA Thomas A. Russell, Esq. CYBA Legal Advisor
9:10 – 9:35 a.m.	A report from the CYBA’s California legislative advocate	William E. Krauss, Legislative Advocate The Apex Group, Sacramento, CA
9:35 – 10:00 a.m.	Yacht financing update	Peggy Bodenreider, Vice President Maritime Capital Group, Inc., Capistrano Beach, CA Director, National Marine Bankers Association
10:00 – 10:25 a.m.	Earning commissions in a down market through charitable donations of yachts	Brad Avery, Director Marine Program, Orange Coast College Newport Beach, CA
10:25 – 10:40a.m.	<i>Break</i>	
10:40– 11:00 a.m.	Update on vessel documentation practices, rules and regulations	Mary Bacon, President The Mary Conlin Company, Newport Beach, CA and Founding President American Vessel Documentation Association
11:00 – 11:40 a.m.	What happens if the boat sinks? Protecting the broker: Legal and insurance perspectives	R. J. Lorenzi, President Westmar Marine Insurance Services, Stockton, CA Ernest S. Pierucci, Esq. Law Offices of Ernest S. Pierucci, San Francisco, CA
11:40 –12:00 noon	State regulation of yacht brokers: Hot topics from California’s licensing administrators and investigators	Gina Ebling, Investigator Marinda Isley, Licensing Administrator California Department of Boating and Waterways Sacramento, CA
12:00 – 1:00 p.m.	<i>Lunch</i> — A report from the Director of the California Department of Boating and Waterways	Raynor T. Tsuneyoshi, Director California Department of Boating and Waterways Sacramento, CA
1:00 – 1:25 p.m.	Arbitration and mediation: Resolving your legal disputes efficiently through the CYBA	Dennis Moran, Broker Ardell Yacht & Ship Brokers, Newport Beach, CA and CYBA Arbitration Administrator

1:25 – 2:10 p.m.	<i>Round Table Discussion--</i> Creative transactions: The changing role of brokers in consignments, repos, donations and auctions	Gina Ebling, Investigator California Department of Boating and Waterways Sacramento, CA Jeff Long Trident Funding, Newport Beach, CA Dean A. West, Broker Dean A. West Marine Enterprises, San Diego, CA and Chairman, CYBA Ethics Committee Wayne Rodgers, Broker W.D. Rodgers Company, Newport Beach, CA Thomas A. Russell, Esq. CYBA Legal Advisor
2:10 – 2:25 p.m.	<i>Break</i>	
2:25 – 2:45 p.m.	Protecting your deals through letters of credit and security instruments	Cris John Wenthur, Esq. Wenthur Law Group, LLP, San Diego, CA
2:45 – 3:15 p.m.	The broker as an agent: Perils and pitfalls	Ernest S. Pierucci, Esq. Law Offices of Ernest S. Pierucci, San Francisco, CA Cris John Wenthur, Esq. Wenthur Law Group, LLP, San Diego, CA
3:15 – 3:30 p.m.	Questions and answers	Various speakers
3:30 p.m.	<i>Adjourn</i>	

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C o n t a c t s

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