



**CALIFORNIA YACHT BROKERS ASSOCIATION**  
**Board of Directors –Annual Meeting/January Meeting**  
**Saturday, January 30, 2016–Bahia Corinthian Yacht Club**

- CALL TO ORDER**                      12:47        Jeff Merrill, President
- DIRECTORS PRESENT:**            Dean West, Mik Maguire, Nick Friedman, Tony Faso  
Dennis Moran, Anita Petersen, Jim Johnson  
Don Abbott (Exec. Dir.)
- GUEST(S):**                            Mike O’Connor, Steve Myers (Yatco)
- APPROVE MINUTES:**            **MOTION:** Dean West, 2<sup>nd</sup>, Jim Johnson, Approved
- FINANCIAL REPORT:**            P&L Presented, Balance Sheet Presented, Jim Johnson says  
membership is up and reflected in the statements. Reports  
accepted.
- CORRESPONDENCE:**            Don Abbott, none
- MEMBERSHIP:**                    Clyde Williams (Master Broker), Billy Adams (Salesman), Vaughn  
Allen (Salesman), Jerry Wheeler (Salesman), all accepted.  
Eddy Riener presented information to the Board for acceptance of  
his application. After the presentation and Board questions, his  
application is being reviewed.
- FORMS:**                                In lieu of the forms presentation from YATCO, Steve Myers  
presented a much broader package of features called the BOSS  
program. After a lengthy presentation (and Board questions), it  
was decided that it required more discussion (cost, acceptance by  
the membership) and the board would like to see the forms within  
two weeks as promised.
- BOAT SHOWS:**                    Dean West announced the cancellation of the NMMA NorCal  
show.
- WEBSITE:**                            Mik Maguire: Website is being updated with all the new Board  
info and changes.
- ANNUAL EVENTS:**                Legal Seminar: Anita Petersen gave the date of June 8<sup>th</sup>, location  
Bahia Corinthian Yacht Club – Newport Beach, CA
- ARBITRATION:**                    Dennis Moran: The pending case has been closed, a new case

has been filed, and Jeff Merrill suggested Dennis write an article for the newsletter so we can all learn details without naming names.

**TRADE ASSNS.:**

NMMA: West spoke of the Miami Show, CPYB: Friedman announced the new test, RBOC: Marc Bay to be contacted regarding membership (marinas or individuals?).

**OTHER TOPICS:**

DBW: Jeff Merrill, there is a new Deputy Director, Lynn Sadler.

Annual Dinner Sponsorships: Jeff Merrill, cash prizes this year.

ABC Conference: Dean West is attending.

LLCs: Dean West stated that the IRS is looking closely at this practice and brokers should be aware.

**MOTION TO ADJOURN:**

MOTION: Anita Petersen, 2<sup>nd</sup>, Nick Friedman, 3:27

**NEXT BOARD MEETING:**

IMeeting, March 2<sup>nd</sup>, 11:00am (Imeet)