

## **CALIFORNIA YACHT BROKERS ASSOCIATION - AGENDA**

Wednesday, September 10, 2014 – 9am – iMeet Video Conference

**CALL TO ORDER:** @ 9:06 by Dennis Moran, President

**Attending:** JR Means, Nick Friedman, Dean West, Lon Bubeck , Tom Trainor, Mik Maguire, Bob Merritt, Jeff Merrill, Don Abbott, (Exec Dir.)

### *Committee Reports:*

**Membership:** (Jeff Merrill). Level of new applicants up from last year. Discussion of application vetting policy (board/membership/board). John Gomez is out to membership for comment period. New apps., Master Member - Scott Schock, Schock Boats, Newport Beach. Pending: Don Wilson, Darrell Allen, Suncoast Yachts, San Diego. (JR Means) If there is no 'formal' objection, then call for BOD vote. Subsequent approvals for: Scott Schock, Don Wilson, John Gomez)

Affiliate Membership: (JR Means). Basin Marine has paid fees for shipyard exclusive banner ad on the CYBA website forms login page.

**Forms:** (Nick Friedman). Talked with Steve Myers @ YATCO re: phase 2 of forms enhancements. General discussion on advisability of including a Disclosure Clause in listing agreement or is Paragraph 9 language sufficient. Nick to follow up on minor change to the Attorney Fee language (para. 15) in the Purchase Agreement. (Dean).

**Boat Shows:** (Dean West). Discussion on formalizing CYBA booth at NMMA shows. First one is San Francisco (Maguire and Trainor to coordinate). Need to appoint CYBA Liaison for the LA Show. Nick will suggest candidates. Discussed possibility of using Past Presidents to help 'man' the booth.

**Website/Media/Publicity:** (Jim Johnson). CYBA website is up to date (Don). Recommendations requested for additional industry links to be posted.

**Legal:** Legislative, (Tom Trainor). Report and discussion on LA Regional Water Quality Board ruling on Marina del Rey Copper level mitigation and potential impact on boaters.

**By-Laws,** (West). Nothing new to report.

**Arbitration,** (Moran). One pending case in early stages (fraud/misrepresentation)

**PLS Committee,** (Trainor). Awaiting outcome of DBW litigation

**Nominating Committee,** need suggestions for new candidates to run for board positions

**Annual Events:** CYBA Annual Dinner. Venue set for Saturday, January 17<sup>th</sup>, 2015, Island Hotel, Newport Beach.

**Trade Association Relationships:** Confirm SF Show link is on CYBA website.

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**CPYB**, (Lon Bubeck) - Annual Meeting, Seattle, mid-November.

**Other**, (Bob Merritt), Upgrade project for DBW pamphlet on 'How to Buy a Used Boat'. Soliciting feedback from BOD. Jeff Merrill drafted suggestions. The original editor, Sherry Cameron, is willing to help with the update.

**New Business:** Executive Director Compensation approved.

CYBA-YATCO partnership proposal (stage two of the forms-Electronic Signature)

D & O Insurance coverage, BOD agreed to pursue coverage offered by quotation from ACE.

CYBA Forms Access - discussion of membership requirements for forms access (Don Abbott). It was agreed that salespersons must hold valid CYBA membership to gain 1<sup>st</sup> level access. Forms password access only granted by their broker of record.

**Next Meeting:** November 5<sup>th</sup>, in person, Newport Beach. Venue – Bahia Corinthian Yacht Club. 2015 Board of Director Candidates Slate finalized.

**Adjourned:** 10:47 am